

NNAMDI I. UZOKWE

📍 Wilmette, IL, 60091

✉ nnamdi.uzokwe@halsikemc.net

PROFESSIONAL SUMMARY

A Multi-faceted professional with over 35 years of post-military experience in product design and development, Business development, sales, structured finance and project finance strategy. Excellent reputation for conflict resolution, improving customer satisfaction and driving overall operational improvements. Consistently saved costs, while increasing profits.

Military Service

Retired Member of the US Naval Reserve Forces

- Procurement
- Project Development
- Structured Finance
- Sales Professional
- Business Development
- Relationship building and Management
- Operational Improvement
- Team Management
- Project Organization
- Process Improvement
- Strategy
- Consulting

WORK HISTORY

- The Halsik Group – USA 01/2004 - Present
- Halsik Limited (Private Label Cosmetics, Specialized procurement, Medical equipment supply & Beverage Company).
- Halsik III Inc (Structured Project development and Management, Project Financial Advisory).
- Protected company assets with strategic risk management approaches.
- Assessed budget plans to forecast trends and recommend changes.
- As the primary founding Managing Partner, negotiated Exclusive Representation Agreements, formulated Sales and Marketing strategies with wholesale Beauty Aids/Cosmetic companies in West Africa, for FORMULA 103 ANTI BUMP SHAVING PRODUCTS, which resulted in gross income of \$3million 01/2019 to Current \$5.5million.

Co-Founder/Chairman 12/2019 - Present

Qwikio Inc Chicago, Illinois. USA

(Advanced Technology Mobility/EV & APP Company)

Business advisory & strategic fund-raising initiatives

Skillup by Skillancer INC

12/2020 – Present

Co-Founder

On-line Education Platform

Chairman

Corporate Stitches Nigeria LTD

01/2014 – Present

Clothing Boutique & Custom Tailoring

Consultant- Director

12/2021 – Present

Pan African Chamber of Culture, Trade & Investment

Strategic Business Advisory

ALEN African Lifestyles Magazine

Haj Designs Inc – Bespoke Clothing Boutique

Orient Consults & Services Nigeria LTD

Nelike Capital Partners Ghana LTD

BUSINESS/MARKETING Consultant

Cintron Beverages

Cintron Beverages/CINTRON AFRICA (2014) - Manufacturer of CINTRON
PREMIUM ENERGY DRINK

As the Exclusive West African Business Consultant, developed and deployed Sales strategies, for product introduction within the West African market; that resulted in a net revenue of \$2.5 million over a two-year period.

BUSINESS DEVELOPMENT & SALES

International Technidyne Corporation & Accriva Diagnostics Inc,

New Jersey, USA

Medical & Clinical Instrumentation companies

(1999 - 2016)

Over an 18-year period, developed formal consultative sales presentation in conjunction with Distribution Sales Representatives, for customer engagement

with Hospital Departmental Managers, Material Management, Purchasing Committees and the C suite for advanced diagnostic medical instrumentation.

Over the period, drove revenue growth within a 4 to 12 State mid-West region that resulted in net instrument sales of about \$10 million dollars and a cumulative instrument disposal reagent income stream of \$32 million.

CHAIRMAN/FOUNDER

(1990 - 1994)

Hemispheres International

Chicago, IL

Export Management/Specialized Procurement Company

West African Export Representative company for Major US Manufacturers and wholesale suppliers.

Generated close to \$5 million of gross revenue via primary shipment of commodity items, industrial machinery, IBM Selectic I & II typewriters, HP Scientific Calculators, Refurbished & fairly used MACK TRUCKS, Passenger Vehicles, Cosmetics & Beauty Aid products, automobile tires , Table Wine, Canon Copying machines, Refurbished Medical & Dental equipment etc.

CHAIRMAN/FOUNDER

(1988 - 1990)

Dariaba Intl Limited

Nigeria

Organized a regional transportation company in Eastern Nigeria, utilizing five Hiace Buses for commercial transportation.

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EDUCATION

Master's Degree with Honors: Diplomatic History, Political Science, Economics & International Relations – 1985-1986

Roosevelt University - Chicago, Illinois, USA

Bachelor's Degree with Honors: Political Science – 1982-1985

Roosevelt University - Chicago, Illinois, USA

Postgraduate Diploma

London School of Economics

Board Memberships

- Corporate Stitches Limited
- ELEN Magazine
- Zela Ventures International Limited
- Uzoma Maternity & Clinics

Consultancy

- Fienberg & York, Inc
- Cintron Africa Beverage Company
- Dan Duko Group Limited
- GB Group Global, Inc
- Fidson Pharmaceutical Plc
- Diversified Energy Group, Inc
- Conau Group, Inc